



# What can MD Revolution Remote Care Delivery do for you?

Welcome to innovative care. At MD Revolution, we combine technology, services and analytics to produce scalable, high-touch care models to enrich the patient-provider experience. Our solutions make it easy for your practice mitigate the challenges associated with requirements for Medicare's Chronic Care Management (CCM) initiative, Behavioral Health Integration (BHI), population health programs, and Annual Wellness Visits (AWV). Our integrated platforms and expert clinical care team support you in implementing Remote Patient Monitoring (RPM) and other digital health services into your practice.

# THESE ARE TURN-KEY SOLUTIONS, WITH **BENEFITS HANDLED FOR YOU**

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MD Revolution's industry-leading Remote Patient Monitoring (RPM) platform adds value to your practice by taking a load off your clinical staff, without compromising patient care. Our clinical care team works as an extension of your practice, seamlessly integrating with current protocols to provide an individualized care experience. With a strategy designed to fit your business model, we ensure that all outcomes reflect the unique needs of your patients and your practice. MD Revolution handles implementation so you don't have to, and our experts are always available to provide turn-key solutions.



## REVUP: **REVOLUTIONIZING HEALTHCARE**

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Fully integrated RPM and CCM, together providing the most comprehensive remote solution available

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Interdisciplinary patient-centered care plans

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Seamless implementation in days, not weeks, scalable to any practice size

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Vital monitoring with built-in alerts and intervention capability

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Reimbursement for a one-time patient education, monthly device connection, transmission of data, and monthly clinical monitoring and support

# Our Industry-Leading Solutions

*Innovative Healthcare at its Finest*

## **Robust platform to connect patients, physicians, clinical care teams**

Transparent care produces optimal outcomes and encourages patient engagement.

## **Enrollment services leveraging built-in EHR workflows ramp up and scale your program efficiently and effectively.**

Faster enrollment means faster reimbursement.

## **Wide selection of integrated, cellular devices with the ability to connect to wearable devices**

Ready to go out of the box, no Bluetooth pairing or setup required.

## **Devices are ordered, provisioned and shipped directly to patients**

No up-front cost and no long-term commitment to the practice.

## **Platform integrates directly with leading EHR systems, analytics tools and patient devices**

Documentation and billing claims are fully integrated into your practice workflow.

## **Secure messaging to aid in patient goal-setting and progress tracking**

We build trust with RN-led clinical teams, monitoring your patients 24/7.



## **RELEVANT CPT CODES**

**RPM:** CPT 99453, CPT 99454, CPT 99457

**CCM:** 99490, G0511 for FQHC/RHC and G0506 for initiation visits.

**BHI:** 99484, FQHC/RCH G0511

# Little Effort. Big Return.

*Simply identify eligible Medicare and Medicare Advantage patients with two or more chronic conditions within your EHR and provide patient-centered care plans. Then we do the rest!*

## ENROLL AND PROVISION

- ✔ Enroll patients and obtain consent
- ✔ Distribute/connect health devices or application

## PLAN CARE & EDUCATE

- ✔ Provide device education
- ✔ Establish patient goals and engagement plan
- ✔ Set up RevUp access

## ENGAGE & MEASURE

- ✔ Engage patient to provide ongoing measurements through devices and application
- ✔ Provide customized health content and patient reminders

## MONITOR & MEASURE

- ✔ Monitor patient measures and other alerts
- ✔ Communicate with patient through RevUp or by phone
- ✔ Escalate to provider based on protocols

## REPORT & GENERATE CLAIMS

- ✔ Document care delivery, measures, and tasks to provider
- ✔ Generate claims or billing reports for eligible patient services

# A Vital Decision

*How to select the right RPM vendor partner for your practice?*

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## **Do You Offer Other Complementary Medicare Care Management Services, Or Solely RPM?**

Medicare's remote patient monitoring and chronic care management are better together – that's what we do best! With a robust, comprehensive platform and clinical support at our core, MD Revolution offers these programs and more to address critical gaps in care, optimizing access for your patients while allowing practices to capitalize on expanding Medicare reimbursement.

- Specialized Behavioral Health Integration (BHI) programs
  - Annual Wellness Visits for increased patient engagement
  - Transitional Care Management (TCM) solutions proven to decrease hospital readmission rates
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## **Who will enroll and market the remote care program to my Medicare patients?**

We do! We know from experience that implementing a successful remote care program is contingent on educating and enrolling patients, efficiently and effectively. Our team leverages built-in EHR workflows to enroll qualified Medicare patients for the practice, prompted by enrollment flags and trigger ordering by service. Practices can see enrollment status real-time in the existing clinical workflow, and patients receive integrated vitals monitoring equipment to their home within 5 days.

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## **Who will perform the work to monitor my patients' data real-time?**

We offer nationwide, multilingual RN's and MA's as an extension of your practice, providing first-line clinical monitoring of all vital sign data 24/7/365 AND fulfilling 20 minutes of chronic care management services for each dually-enrolled patient, every month. Practice escalation protocols are in place for biometric data exceeding a critical threshold, and our nurses will alert your practice of patients needing attention.

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## How and where are devices stored, provisioned, and shipped to my patients?

We manage all device storage, fulfillment, shipping and returns, beginning with seamless trigger ordering by service, directly within your EHR. Providers will never need to store or distribute devices to patients. Before the patient receives their RevUp care Hub and one or more prescribed devices, our engagement efforts ensue to guide your patients every step of the way, from SMS messaging to two-way interactions on the RevUp application, to telephonic coaching from our dedicated health coaches.

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## What kind of devices are available, and will my patients have to setup devices themselves?

We believe in offering the easiest experience to providers and your patients. We have found that the most reliable devices are those with built-in cellular chips that avoid the complexity of Bluetooth and instead send data wirelessly to our platform without any patient interaction. Our cellular-connected home hub device provides configuration free device connection, on demand support and 24/7 emergency response. We offer a wide range of ancillary cellular devices, such as connected blood pressure monitors, weight scales, blood glucose meters, spirometers, and pulse oximeters, requiring no Wi-Fi connection, Bluetooth pairing, or setup.

Have existing wearable devices? Our RevUp application has the ability to connect with these, too. We'll work with your practice to determine the best device connections for your unique program, designed for long-term compliance with remote care.

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## Do you offer comprehensive integration with my EHR, or will I need to login to a third-party platform? What does your integration entail?

Not all integrations are created equal. Logging into another platform is cumbersome and impedes real-time decision making based on real-time data. At MD Revolution, our two-way integrations mean everything is at your fingertips within your EHR, from patient vitals from our devices to automatic claims creation, invoiced alongside your other EHR services. We integrate with the top practice based EHR's below and are always adding more.



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### **Do you automatically generate claims in my EHR each month?**

One of the most robust features of our RevUp platform is accurate, automatic claims creation directly within your EHR, eliminating the manual process for each patient, each code, each month. We handle the often-complicated nuances of monthly and time-stamped data transmission code adherence, so you can focus on patient care.

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### **How much revenue can my practice expect?**

Many vendors offer revenue calculators with unrealistic assumptions of profits. We pride ourselves in setting straight-forward, attainable goals for each of our partnerships, customized for your practice's Medicare population. Contact us today for a picture of sustained program success and a tailored practice pro forma.

**RevUp**  
By MD Revolution



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